



More Than Repairs – We Build Trust The Ecco Motors Journey

From humble beginnings, **Ecco Motors** has grown to become a premier provider of golf carts and low-speed vehicles for the Emerald Coast.

Established in 2005 by Scott Lightsey, the name Ecco Motors is now synonymous with **professionalism** and **high ethical standards** in serving our clients' needs, with three locations in the Destin and Miramar Beach areas.

When Ecco Motors entered the market years ago, the golf car business was limited to golf course fleets and a handful of privately owned, personal-use golf cars. Golf car dealerships were few and not considered a significant consumer-based business. Much has changed since then with the introduction of low-speed vehicles (LSVs) and a huge demand for customized and specialized golf car platformed vehicles.

The demand for golf cars and LSVs has attracted many new dealers selling a variety of products, which is good for the industry. However, many of these dealers lack the ethical values and **product knowledge** of Ecco Motors and are unable to professionally service or maintain vehicles after the sale. We enjoy constantly raising our standards, which competitors will need to emulate to sustain similar longevity in business.

As an industry leader, Ecco Motors was built on the premise of providing high-quality service as our foundation. When demand for small electric and gas-powered golf car-type vehicles increased, Ecco Motors introduced new product offerings and improved service plans to match. Always looking for ways to serve our clients' needs, Ecco Motors was the first to provide a **dry storage program** for second-home clients. We were also the first to launch a street-legal rental program, and we maintain the **largest parts department** in the local area to minimize downtime when repairs are needed.

This industry faces challenges with **advancing technology** and insufficient information from manufacturers. Looking forward, Ecco Motors is addressing these challenges by creating a technician training, testing, and certification program to keep our technicians up-to-date with the latest technology. While products and offerings will change over time, Ecco Motors will remain at the forefront of evaluating and assessing these changes with the intent of bringing our clients only the best solutions available.

Any business is only as good as the people it hires. Fortunately, Ecco Motors has a staff of quality individuals who genuinely care about our clients. Our team strives to ensure you have a positive experience and works to provide the **information and knowledge** you need to make the best decisions for your individual needs.

The **DNA of Ecco Motors is to serve**. Our mission is to **always add value** to your life with every conversation and transaction.

We welcome you into our business family and can't wait to show you who we are and how much we honor and appreciate your business.

Sales Center: 36058 Emerald Coast Parkway, Destin, FL 32541
Service Center: 147 Professional Place, Miramar Beach, FL 32550
Service & Storage Center: 309 Mountain Drive, Destin, FL 32541



Our Expertise, Your Advantage

Ecco Motors, established in 2005 by owner Scott Lightsey, is the leading dealership specializing in new and pre-owned golf carts and Low-Speed Vehicles (LSVs).

With locations in Destin and Miramar Beach, Florida, we offer a comprehensive range of services to meet all your golf cart needs.

Services Offered

Sales: Ecco Motors provides a diverse selection of new and used LSVs, featuring highly reputable brands.

Maintenance and Repairs: Ecco Motors delivers regular maintenance programs and repair services to ensure vehicles remain in optimal condition.

Mobile Maintenance and Repairs: We provide a wide range of maintenance and repair services conveniently performed in your driveway, minimizing downtime.

Parts and Accessories: A wide array of parts and accessories is available to customize and enhance your vehicle.

Storage Solutions: Ecco Motors provide storage options to protect vehicles from environmental elements.

With a commitment to exceptional customer service and over two decades of experience on the Emerald Coast, at Ecco Motors, we are dedicated to providing top-quality products and services to our clients.



Maximize Drive Time with Mobile Service

Bronze: Ideal for personally owned vehicles with low usage, this basic on-site maintenance plan includes two bi-annual visits per year, providing essential upkeep to ensure your golf cart stays in working order.

Silver: Designed for moderately used personal vehicles or low-usage rental carts, this program includes quarterly on-site service visits. The increased frequency helps minimize unexpected breakdowns and enhances reliability.

Gold: Great for high-volume rental operations, this plan provides 12 monthly on-site service visits to keep vehicles in peak operating condition. It's tailored to meet the demands of intensive usage.

Platinum: For owners who prefer a hassle-free experience, this comprehensive program includes everything in the Gold plan, along with an annual scheduled service. Additional maintenance such as alignments, battery draw down testing, chassis and steering adjustments, and brake checks are performed to eliminate unscheduled service needs.

Mobile Service

- Tighten Battery Terminals
- Regulate Tire Pressure
- Tire Tread (32nds) LF/LR//RF/RR (Min 2 - 32nds)
- Leak Check - Differential, Motor, Brake System
- Check Brake Free Play and Travel (1/4" - 1/2")
- Torque Lug Nuts (60 ft lbs.)
- Visually Check Alignment
- Check Seat Belts
- Quarterly Service Sticker
- Check & Regulate Battery Water Level
- Check Steering Free of Play and Travel
- Fully Operational Instrument Cluster
- Check Lighting - Head, Tail, Service, Accessory
- Check Function - Horn, Reverse buzzer, Mirrors
- Check Function - Charging Port, Charging Cord
- Verify Charging
- Record Damage Photos
- Wash Vehicle

Annual Service

- Alignment
- Inspect and Adjust brakes
- Inspect and Adjust suspension components
- Inspect and Adjust all safety components
- Inspect bushing and bearings
- Lubricate and grease all pivot points and fittings
- Drain and replace differential fluid
- Clean all battery terminals, tighten and apply corrosion protection
- Draw-down Battery test to ensure its proper output
- Ensure charger is working properly
- Inspect and Adjust all switches: F/R, headlights, taillights, brake lights, directional signals
- Inspect tire condition (wear, pressure, etc.)
- Tighten all nuts, bolts, screws
- Test drive

	<u>Zone A</u>	<u>Zone B</u>	<u>Zone C</u>	<u>Zone D</u>
Bronze	\$146.00	\$177.50	\$209.00	\$240.50
Silver	\$292.01	\$355.01	\$418.01	\$481.01
Gold	\$931.35	\$1,120.35	\$1,309.35	\$1,498.35
Platinum	\$1,101.19	\$1,305.94	\$1,510.69	\$1,715.44

Zone A: East of intersection at Gulf Shore Drive and Hwy 98 Destin to West of intersection at West Hewett Road and Hwy 98.

Zone B: East of intersection at West Hewitt and Hwy 98 to west of the intersection at Hwy 98 and Hwy 393 Santa Rosa Beach; West of the intersection at Gulf Shore Drive to Brooks Bridge Ft Walton Beach

Zone C: East of Hwy 393 Santa Rosa Beach to Lake Powell/ Inlet Beach; and West of the Brooks Bridge Ft Walton Beach through Mary Esther

Zone D: East of Lake Powell Inlet Beach; West of Mary Esther; North of Ft. Walton and North of the Coastal Waterway.

Select the program that best suits your needs.

Basic Storage Plan		Good	Monthly	Quarterly	Bi-Annually	Annually
Inside Vehicle Storage	Included		\$150.00	\$450.00	\$900.00	\$1,800.00
Pick up & Delivery	One Per Quarter		This indoor storage plan offers basic vehicle services and includes a limited number of pick-up and deliveries. The owner is responsible for scheduling maintenance services. Repairs are not			
Battery Testing & Service	Included					
Periodic Battery Charging	Included					
Tire Condition & Pressure	Included					
Test Drive & Exercise	Quarterly					
Pre-Delivery Wash	Included					
Standard Storage & Service		Better	Monthly	Quarterly	Bi-Annually	Annually
Inside Vehicle Storage	Included		\$200.00	\$600.00	\$1,200.00	\$2,400.00
Pick up & Delivery	Two Per Quarter		This plan combines recommended maintenance services with indoor vehicle storage. It includes up to two pick-up and deliveries per quarter.			
Battery Testing & Service	Quarterly					
Periodic Battery Charging	Included					
Tire Condition & Pressure	Included					
Delivery Inspection Report	Included					
Return Inspection Report	Included		The vehicle is properly maintained throughout the program.			
Maintenance Inspection	Quarterly					
Annual Service Inspection	Annually					
Front End Alignment	Annually					
Test Drive & Exercise	Quarterly					
Pre-Delivery Wash	Included					
VIP Storage & Service		Best	Monthly	Quarterly	Bi-Annually	Annually
Inside Vehicle Storage	Included		\$250.00	\$750.00	\$1,500.00	\$3,000.00
Pick up & Delivery	Unlimited		This plan is designed for high-usage vehicles and combines extended maintenance services with indoor vehicle storage. It offers an unlimited number of pick-up and deliveries.			
Battery Testing & Service	Quarterly					
Periodic Battery Charging	Included					
Tire Condition & Pressure	Included					
Delivery Inspection Report	Included					
Return Inspection Report	Included		Vehicles are thoroughly maintained throughout the program, with special attention given to high-use needs.			
Maintenance Inspection	Quarterly					
Annual Service Inspection	Annually					
Front End Alignment	Annually					
Test Drive & Exercise	Monthly					
Pre-Delivery Wash	Included					

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Mobile Experts for Reliable Repairs

With a proud 20-year history on the Emerald Coast, Ecco Motors is poised for a bright future in this thriving destination for family vacations and year-round living. As golf carts and Low-Speed Vehicles (LSVs) become essential for many, Ecco Motors remains dedicated to providing top-quality vehicles, expert services, and unforgettable experiences.

Ecco Motors operates from three facilities totaling 30,000 square feet and employs a dedicated team of 20. Our trucks are a familiar sight throughout Destin, Miramar Beach, and the 30A areas. Additionally, we offer storage solutions for over 100 golf carts and LSVs.

As the true golf cart experts, Ecco Motors is committed to helping you avoid costly downtime through our comprehensive maintenance programs. In the event of an unexpected failure, we are fully equipped to transport and repair your cart. However, many of our services can also be completed conveniently without removing the cart from your property.

Mobile Services Include:

- ~ **Diagnostics:** Our expert technicians use advanced diagnostic tools to identify issues with your cart and develop a plan to resolve them.
- ~ **Alignments:** We provide precise wheel alignments to ensure optimal handling and reduce tire wear.
- ~ **Steering Rack Replacement:** If your steering rack is damaged or worn, our skilled technicians can replace it for you.
- ~ **Battery Replacement:** Keep your vehicle running smoothly with our battery replacement services. Ask about upgrading to a Lithium Battery for enhanced performance.
- ~ **Battery Maintenance:** Ensure longevity and optimal performance with our professional battery maintenance services.
- ~ **Tire and Wheel Repair:** From minor fixes to major issues, we handle all types of tire and wheel repairs.
- ~ **Tire Replacement:** If your tires are worn or damaged, we can assist you in selecting and installing new ones.
- ~ **Lithium Battery Conversion:** Upgrade to a Bolt Energy Lithium Battery for maintenance-free operation, faster acceleration, increased driving power, extended range, and shorter charging times. Bolt Energy batteries come with a 5-year TOTAL replacement warranty and a 6–10-year prorated warranty.
- ~ **Chassis and Component Lubrication:** We provide lubrication for the chassis, forward/reverse switch, accelerator, and brake linkage to ensure smooth operation.
- ~ **Electrical Repairs:** Our technicians can repair or replace worn electrical components to keep your vehicle functioning reliably.
- ~ **Windshield Repair and Replacement:** We repair damaged windshields or replace them with high-quality replacements.
- ~ **Headlight Repair and Replacement:** Ensure clear visibility with our headlight repair and replacement services.
- ~ **Taillight Repair and Replacement:** We repair or replace faulty taillights to keep your vehicle safe on the road.
- ~ **Signal Repair and Replacement:** If your turn signals or hazard lights aren't working properly, we'll fix or replace them for you.
- ~ **Accessory Installation:** Enhance your vehicle with professionally installed accessories, tailored to your needs.
- ~ **Bluetooth Speaker Installation:** Enjoy hands-free audio streaming with expertly installed Bluetooth speakers.
- ~ **Backup Camera Installation:** Improve safety and visibility while reversing with a professionally installed backup camera.



Reviews, Sales Center

MattSarah Reich

5-Star

Bought a new cart from Carrie today. Great cart, great price, great open hours on a Saturday, they handled financing etc. Bought on sat, delivery Monday AM. Wow. Best prices on carts in town.

Dale Mathieson

5-Star

Carrie was great and we are thoroughly enjoying our new golf cart. Ecco Motors offers great customer service and a wide range of golf carts to choose from. We went to several other dealerships but always came back to Ecco Motors.

rsmoffett

5-Star

Ecco motors was great to deal with on our recent purchase of a golf cart to use at our vacation rental "Mimosa Manor". We initially chose Ecco because of our familiarity with their service center, but when we did more research about carts and decided lithium batteries were the way to go we found Ecco to have great options and good value. Finally. We were undecided and probably spoke to Toni and Carie more times than most people to get information and they were very patient with us until we had enough information to choose the right cart for us.

Liz Nicolucci

5-Star

Carrie and Toni were awesome in helping us purchase a "Gorilla" brand golf cart. They were very professional, knowledgeable, and helpful. We love our new golf cart and highly recommend Ecco Motors Sales Center here in Destin, FL.

Boris Shnayder

5-Star

Carrie was great, helped to choose our golf cart. We were able to drive our cart the same day. Great people. Thank you.

Lisa S

5-Star

Includes state-of-the-art EV's with the newest tech, i. e., Lithium Ion no maintenance batteries.



Reviews, Service Center

Chaitanya Jalagam

5-Star

We use them for monthly maintenance and other service-related things. Great experience so far. Rod and other service advisors are excellent. Brandon, our service guy, is phenomenal. Trish, Carrie are others that we interact with for other items. Thanks for making it easy when it comes to golf cart issues.

Larry Waters

5-Star

Ecco Motors is the best! Bob Berkstesser, Tish Cowley and Kevin Alder went above and beyond in helping me with a paperwork problem that my original dealer would not help me solve. Thank you so much, Larry W.

Debra Garnand

5-Star

Staff are extremely helpful & nice.

Tiffany Kirkland

5-Star

Best customer service! Started storing my golf cart with Ecco Motors last year, been the best service. I had some issues with my cart from the previous builder, Tish and Carrie help me resolve my issue to the correct lift and other issues to get my cart up and running correctly. Looking for storage for your cart or repair, this is the best place in Destin.

Christina VanValkenburgh

5-Star

We had an awesome experience here.

Kari was amazing to work with. Very accommodating!! We will use them every time we come to Destin. Thank you for making our trip so memorable. ☺

Jan O'Neill

5-Star

Forgive me, but I'm not used to OUTSTANDING service. Ecco is the best-friendly, helpful and efficient. Thank you so much for the amazing way you run your business and for the people you hire! The smiles on everyone's faces and the sense of fun when working with your customers speak volumes. Hooray for you, Ecco!